

## Message Text

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PAGE 01 HONG K 01997 180033Z

ACTION EB-08

INFO OCT-01 EA-07 ISO-00 COME-00 TRSE-00 STR-04 /020 W

-----180130 085972 /14

R 170822Z FEB 77

FM AMCONGEN HONG KONG

TO SECSTATE WASHDC 3841

INFO USLO PEKING

LIMITED OFFICIAL USE HONG KONG 1997

EO 11652: N/A

TAGS: ETRD, CH, US

SUBJECT: US BUSINESS VISITOR TRADE PROPOSAL TO PRC THROUGH  
CHINA RESOURCES COMPANY IN HONG KONG

1. A. T. PONDS OF GATES EXPORT CORPORATION (DENVER, COLORADO), ACCCOMPANIED BY CONGEN OFFICER, MET WITH CHINA RESOURCES COMPANY (CRC) REPRESENTATIVE ON 16 FEBRUARY TO DISCUSS HIS COMPANY'S INTEREST IN SELLING TO THE PEOPLES REPUBLIC OF CHINA (PRC) A VARIETY OF SYNTHETIC RUBBER BELTING, HOSE PRODUCTS AND RELATED TECHNOLOGY.

2. PONDS INFORMED CRC REP THAT HIS COMPANY IS INTERESTED IN SUBMITTING TO PEKING SPECIFIC PROPOSALS FOR THE SALE OF OIL EXPLORATION HOSES AND POWER TRANSMISSION BELTING. PONDS STATED THAT HIS COMPANY ALSO WISHES TO SUBMIT PROPOSALS FOR THE EXPORT OF TECHNOLOGY AND LICENSING FOR SYNTHETIC RUBBER BELTING PLANTS, PARTICULARLY THE COMPANY'S "V" BELT PLANT DESIGN, WHICH HAS BEEN SUCCESSFULLY EXPORTED TO OTHER COUNTRIES INCLUDING POLAND, SWEDEN AND JAPAN.

3. CRC REP STATED THAT SINOCHEM IN PEKING WOULD BE INTERESTED IN RECEIVING DETAILED PROPOSALS ON THE SALE OF OIL EXPLORATION HOSES AND OTHER PRODUCTS RELATED TO OIL DRILLING. CRC REP STATED THAT CHINA INTERESTED IN SYNTHETIC RUBBER BELTING

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TECHNOLOGY PROPOSALS AND REQUESTED THAT PONDS SEND COPIES OF HIS COMPANY'S PROPOSALS TO BOTH SINOCHEM AND TECHIMPORT IN PEKING.

4. PONDS BELIEVES PRC OFFERS A POTENTIALLY LUCRATIVE MARKET FOR HIS COMPANY'S TECHNOLOGY EXPORTS AND PLANS TO DEVELOP A CHINA MARKET PROGRAM FOR GATES IN UPCOMING MONTHS. PONDS

WILL NOT ATTEMPT TO PARTICIPATE IN SPRING CANTON TRADE FAIR  
BUT WILL FOCUS EFFORTS ON ESTABLISHING A DIRECT DIALOGUE WITH  
SINOCHM AND TECHIMPORT TO DETERMINE EXTENT OF THEIR  
INTEREST.  
CROSS

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
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**Disposition Date:** 22 May 2009  
**Disposition Event:**  
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**TAGS:** ETRD, CH, US, GATES EXPORT CORPORATION, (PONDS, A T)  
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**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009